



**Corporate Executive Service**

Corporate Executive service (E1) will provide you with connectivity to the Flashcom network via a link (fibre optic or microwave) enabling communication between yourself and your call destination (Mobile / Landline or International destinations).

With our ISDN service, you will enjoy clearer and quieter voice service plus more reliable and accurate connectivity.

**Key Value Proposition**

Benefits of Corporate Executive

1. Make up to 10% and 71% savings on your landline & mobile calls respectively.
2. Quality Service, the E1 is a digital service that allows you to enjoy excellent clarity on telephone calls.
3. The E1 provides up to 30 channels through the PABX.
4. The E1 has the capability of carrying both voice and data traffic.

**Corporate Executive Features**

1. Calling Line Identification
2. Access to outgoing calls to other networks and international destinations.
3. Call hunting capability
4. Call forwarding
5. Itemized postpaid bill provided at the end of the month showing usage.
6. Per second billing
7. Credit Management System – you can manage your usage on a monthly basis allowing your communication costs to fit within your budget.
8. Personalized account management

**Key Requirements**

1. An E1 card for connecting to the PABX.
2. A monthly rental charge of Kshs. 25,500(Excl. VAT) for the maintenance of the link over and above the usage per channel.

**Project Costs**

Description	Costs (KES)
Installation Cost	* Based on survey
Monthly Maintenance	25,500

The above costs are exclusive of taxes.

\* The installation cost is based on survey and proposal given to customer after survey is completed.



### Corporate Executive Tariff

The corporate executive tariff will save you up to 10% on your landline costs and 71% savings on your mobile calls compared to our normal postpaid tariff plan.

Call Destination	E1 Tariff (Excl. Taxes)
<b>A) Local</b>	
Flashcom to Flashcom Local	4.00
Flashcom to TKL( Local & National)	5.00
Flashcom to LLOs	5.00
Flashcom to TKL Wireless	7.00
Flashcom to Safaricom	7.00
Flashcom to Zain	7.00
<b>B) International</b>	
a) Zone 1: USA, Canada, China, Hong Kong, Singapore, South Korea, Russia: <b>Fixed &amp; Mobile Networks</b>	10.00
b) Zone 2: ^ (UK, Germany, France, Finland, Denmark, Italy, Sweden Netherlands) South Africa, Australia, New Zealand, Japan, Israel: <b>Fixed Networks only</b>	10.00
c) Zone 3: Rwanda, Congo, Uganda, Malawi: <b>Fixed &amp; Mobile Networks</b>	15.00
d) Zone 4: ^ (UK, Germany, France, Finland, Denmark, Italy, Sweden, Netherlands) Tanzania, South Africa, Australia, New Zealand, Japan, Israel: <b>Mobile Networks Only</b>	20.00
e) Zone 5: Rest of Africa & India: <b>Fixed Networks Only</b>	20.00
f) Zone 6: Rest of the world: <b>Fixed Networks</b>	25.00
g) Zone 7: All other calls ^^	30.00
h) Zone 8: ^ (Afghanistan, Djibouti, Guinea Bissau, Samoa, Slovenia, Somalia, Solomon Islands) <b>Fixed &amp; Mobile Networks</b>	50.00



For more information or clarification, kindly let us know and we will give you the required assistance. We look forward to providing you with affordable and reliable service.

**Corporate Sales Team**

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